## Student Activities

Lesson Eight Cars And Loans
$\qquad$
Model year $\qquad$
Make, size, model $\qquad$

## the operating costs of a car



Fixed costs $\qquad$

## Depreciation:

Purchase price \$ $\qquad$ divided by estimated life of $\qquad$ years


Equals cost per mile $\qquad$ \$ $\qquad$
$\qquad$

From the list below, can you find ten (10) costs of owning and operating a car? Put a check beside your choices.
$\qquad$ Registration fee
$\qquad$ Tolls
$\qquad$ Entertainment
$\qquad$ Car loan payment
$\qquad$ Credit card payments
$\qquad$ Utilities
$\qquad$ Title and license
$\qquad$ Bus fare
$\qquad$ Tuition
$\qquad$ School expenses
$\qquad$ Car insurance
$\qquad$ Clothing
$\qquad$ Maintenance and repairs
$\qquad$ Personal items
$\qquad$ Gasoline
$\qquad$ Electric bills
$\qquad$ Oil and other fluids
$\qquad$ Tires
$\qquad$ Parking
$\qquad$ Household items
$\qquad$
choose the correct answer.

1. Kelley Blue Book is a good source for researching:
a. current interest rates.
b. service contracts.
c. used car prices.
d. the reputation of area dealers.
2. -_ Which of the following is not true about buying a new car?
a. A person should make a buying offer to as many dealers as possible.
b. A person will always get the best deal by trading in his or her old car.
c. A person should compare final sales prices and buying services.
d. It is a good idea to compare financing costs from various sources.
3. ___ Before deciding to buy a service contract, a person should find out:
a. the invoice price.
b. the value of a trade-in.
c. the nearest shop that services the kind of car.
d. whether the vehicle is likely to need repairs and at what cost.
4. __ The most reliable source for buying a used car is usually:
a. an auto rental company.
b. the Internet.
c. a car dealer.
d. a private party.
5. Which of the following is not true about buying a used car?
a. A person should never buy from a private party.
b. A person should find out the cost of maintenance for the kind of car wanted.
c. A person should know the reputation of the dealer.
d. It is a good idea to compare financing costs from various sources.

## Ioan application information

## Personal:

Name:
Social Security \#: $\qquad$
Present Address: $\qquad$

How long have you lived at your present address? $\qquad$
Do you rent/own your home? $\qquad$ How much do you pay each month? $\qquad$
Landlord's Name/Phone Number: $\qquad$
Previous Address: $\qquad$

How long did you live at your previous address? $\qquad$

## Employment:

Current Employer $\qquad$
Name: $\qquad$
Address: $\qquad$
Phone Number: $\qquad$ Occupation/Job Title: $\qquad$
How long have you worked here? $\qquad$ Monthly Income: $\qquad$
Do you have any additional income? $\qquad$ How much per month? $\qquad$
Past Employers (list name, phone number, and time employed for each)
$\qquad$
$\qquad$

## Credit History:

Credit Cards
(list name, account number, and current balance for each card)
$\qquad$

Other Loans
(list lender name, current balance, and monthly payment for each)
$\qquad$

Bank Accounts:
Bank Name: $\qquad$
Checking Account \#: $\qquad$
Savings Account \#: $\qquad$
Other Accounts: $\qquad$

## lesson 8 quiz: car loans and insurance

choose the correct answer.

1. When shopping for a car loan, compare each loan's:
a. APR.
b. monthly payment.
c. total finance charge.
d. all of the above.
2. ___ If a person chooses a longer time period to repay the loan:
a. the monthly payments will be higher.
b. the total amount to be repaid will be lower.
c. the total amount to be repaid will be higher.
d. the APR will be higher.
3. ___ If a person is having trouble keeping up with car loan payments:
a. he/she should notify the lender immediately.
b. the car will be repossessed immediately.
c. he/she can miss a few payments with no penalty.
d. he/she can change the APR of the loan.
4. ___ The insurance coverage for damage to a vehicle as a result of an accident is called:
a. property damage.
b. comprehensive.
c. liability.
d. collision.
5. Damage to a car caused by vandalism or floods is covered by:
a. medical insurance.
b. collision insurance.
c. comprehensive insurance.
d. uninsured motorist insurance.
$\qquad$

## Manuel's car choices


\$6,000 (Amount of loan: $\mathbf{\$ 6 , 0 0 0 )}$

| APR | $10 \%$ | $12 \%$ | $14 \%$ | $16 \%$ |
| :--- | :--- | :--- | :--- | :--- |
| Length of Loan | 60 months | 60 months | 60 months | 60 months |
| Total Cost of Loan | $\$$ | $\$$ | $\$$ | $\$$ |
| Monthly Payment |  |  |  |  |
| Total Finance Charge |  |  |  |  |


\$8,000 (Amount of loan: \$8,000)

| APR | $10 \%$ | $12 \%$ | $14 \%$ | $\mathbf{1 6 \%}$ |
| :--- | :--- | :--- | :--- | :--- |
| Length of Loan | $\mathbf{6 0}$ months | $\mathbf{6 0}$ months | $\mathbf{6 0}$ months | $\mathbf{6 0}$ months |
| Total Cost of Loan | $\$$ | $\$$ | $\$$ | $\$$ |
| Monthly Payment |  |  |  |  |
| Total Finance Charge |  |  |  |  |


\$10,000 (Amount of loan: $\mathbf{\$ 1 0 , 0 0 0 )}$

| APR | $10 \%$ | $12 \%$ | $14 \%$ | $16 \%$ |
| :--- | :--- | :--- | :--- | :--- |
| Length of Loan | $\mathbf{6 0}$ months | 60 months | 60 months | $\mathbf{6 0}$ months |
| Total Cost of Loan | $\$$ | $\$$ | $\$$ | $\$$ |
| Monthly Payment |  |  |  |  |
| Total Finance Charge |  |  |  |  |

$\qquad$

## Rose's car choices


\$4,000 (Amount of loan: \$3,000)

| APR | $10 \%$ | $12 \%$ | $14 \%$ | $16 \%$ |
| :--- | :--- | :--- | :--- | :--- |
| Length of Loan | 36 months | 36 months | 36 months | 36 months |
| Total Cost of Loan | $\$$ | $\$$ | $\$$ | $\$$ |
| Monthly Payment |  |  |  |  |
| Total Finance Charge |  |  |  |  |

\$6,000 (Amount of loan: \$5,000)

| APR | $10 \%$ | $12 \%$ | $14 \%$ | $16 \%$ |
| :--- | :--- | :--- | :--- | :--- |
| Length of Loan | 36 months | 36 months | 36 months | 36 months |
| Total Cost of Loan | $\$$ | $\$$ | $\$$ | $\$$ |
| Monthly Payment |  |  |  |  |
| Total Finance Charge |  |  |  |  |


\$8,000 (Amount of loan: \$7,000)

| APR | $10 \%$ | $12 \%$ | $14 \%$ | $16 \%$ |
| :--- | :--- | :--- | :--- | :--- |
| Length of Loan | 36 months | 36 months | 36 months | 36 months |
| Total Cost of Loan | $\$$ | $\$$ | $\$$ | $\$$ |
| Monthly Payment |  |  |  |  |
| Total Finance Charge |  |  |  |  |

## Manuel's budget

## Without a Car Owning a Car

## Income

| Job \#1 | $\$$ | $\$$ |
| :--- | :--- | :--- |
| Job \#2 | $\$$ | $\$$ |
| Other | $\$$ | $\$$ |
| Total Income | $\$$ | $\$$ |

## Fixed expenses

| Rent | $\$$ | $\$$ |
| :--- | :--- | :--- |
| Car insurance | $\$$ | $\$$ |
| Installment payments | $\$$ | $\$$ |
| Car loan payment | $\$$ | $\$$ |
| Credit card 1 | $\$$ | $\$$ |
| Credit card 2 | $\$$ | $\$$ |
| Total installment debt | $\mathbf{\%}$ | $\mathbf{\%}$ |
| Percentage of net income |  |  |

Flexible expenses

| Savings | $\$$ | $\$$ |
| :--- | :--- | :--- |
| Utilities | $\$$ | $\$$ |
| Food | $\$$ | $\$$ |
| Transportation | $\$$ | $\$$ |
| Bus fare | $\$$ | $\$$ |
| Gas and oil | $\$$ | $\$$ |
| Parking and tolls | $\$$ | $\$$ |
| Repairs | $\$$ | $\$$ |
| Tuition | $\$$ | $\$$ |
| School expenses | $\$$ | $\$$ |
| Clothing | $\$$ | $\$$ |
| Entertainment | $\$$ | $\$$ |
| Household items | $\$$ | $\$$ |
| Personal items (toothpaste, etc.) | $\$$ | $\$$ |
| Total Monthly Expenses | $\$$ | $\$$ |
| Total income - Total expenses | $\$$ | $\$$ |

## Rose's budget

Without a Car Owning a Car

## Income

| Job \#1 | $\$$ | $\$$ |
| :--- | :--- | :--- |
| Job \#2 | $\$$ | $\$$ |
| Other | $\$$ | $\$$ |
| Total Income | $\$$ | $\$$ |

## Fixed expenses

| Rent | $\$$ | $\$$ |
| :--- | :--- | :--- |
| Car insurance | $\$$ | $\$$ |
| Installment payments | $\$$ | $\$$ |
| Car loan payment | $\$$ | $\$$ |
| Credit card 1 | $\$$ | $\$$ |
| Credit card 2 | $\$$ | $\$$ |
| Total installment debt | $\mathbf{\%}$ | $\mathbf{\%}$ |
| Percentage of net income |  |  |

Flexible expenses

| Savings | $\$$ | $\$$ |
| :--- | :--- | :--- |
| Utilities | $\$$ | $\$$ |
| Food | $\$$ | $\$$ |
| Transportation | $\$$ | $\$$ |
| Bus fare | $\$$ | $\$$ |
| Gas and oil | $\$$ | $\$$ |
| Parking and tolls | $\$$ | $\$$ |
| Repairs | $\$$ | $\$$ |
| Tuition | $\$$ | $\$$ |
| School expenses | $\$$ | $\$$ |
| Clothing | $\$$ | $\$$ |
| Entertainment | $\$$ | $\$$ |
| Household items | $\$$ | $\$$ |
| Personal items (toothpaste, etc.) | $\$$ | $\$$ |
| Total Monthly Expenses | $\$$ | $\$$ |
| Total income - Total expenses | $\$$ | $\$$ |

